

KEY INVESTOR INFORMATION DOCUMENT

CFD ON ETFs

Purpose: This document provides the potential Client with key information about this investment product. It is not marketing material. The information is required by Law to help the Client understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

Name of the Product: Contract for difference on Exchange-Traded Funds (GREK - Global X MSCI Greece, PPA - Invesco Aerospace & Defense, SPY - SPDR S&P, XES - SPDR S&P Oil & Gas Equipt & Servs., XHB - SPDR S&P Homebuilders, XLB - Materials Select Sector, XLI - Industrial Select Sector, XLK - Technology Select Sector, XLP - Consumer Staples Select Sect, XLU - Utilities SPDR, XOP - SPDR S&P Oil & Gas Explore & Prod)

Risk Warning: You are about to purchase a product that is not simple and may be difficult to understand.

Product Manufacturer: TeleTrade-Dj International Consulting Ltd. The company is registered as a Cyprus Investment Firm (CIF) under registration number HE272810 and licensed by the Cyprus Securities and Exchange Commission (CySEC) under license number 158/11. The company is regulated by the Investment Services and Activities and Regulated Markets Law 87(I)/2017. You can find more information about TeleTrade-Dj International Consulting Ltd and our products at <https://www.teletrade.eu>

Product design: This document relates to products known as 'contracts for difference on exchange-traded funds', which are also known as CFDs on ETFs. Exchange-Traded Fund is a basket of securities that you can buy or sell through a brokerage firm on a stock exchange. ETFs are offered on virtually every conceivable asset class from traditional investments to so-called alternative assets. A CFD allows you to obtain an indirect exposure to an underlying ETF asset. This means you will never own the underlying asset, but you will make gains or incur losses as a result of price movements in the underlying asset. CFDs on ETFs we currently offer are found at <https://www.teletrade.eu/trade/condition-ndd-mt4/etf>

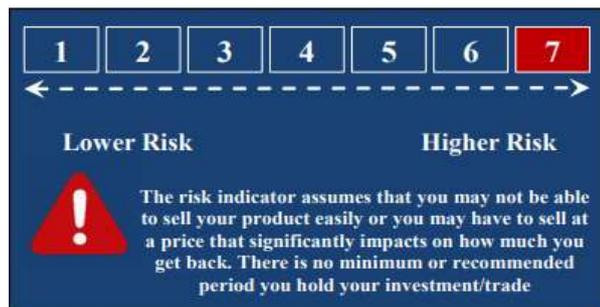
Trading Characteristics: Returns on the CFD on ETFs trading depends on movements in the price of the underlying asset and the size of your position. It allows you to have a leveraged exposure on an underlying instrument without the need to buy the actual instrument. For example, you believe that there is expected significant volatility on GREK - Global X MSCI Greece, so you may decide to purchase a CFD (also known as "long position") on the ETF, with the intention to later sell it when the price of the instrument goes higher than the initial level. The difference between the price at which you buy and the price at which you sell equals your profit, minus any relevant costs (if applicable). However, if you believe that the price of GREK - Global X MSCI Greece will drop, you may sell the a CFD (also known as "short position"), with the intention to buy it later back at a lower price than you previously agreed to sell it for, resulting in us paying you the difference, minus any relevant costs. However, in either circumstance if the price moves against you and your position is closed, either by you, or as a result of a margin call, you would owe us the amount of any loss you have incurred subject to our negative balance protection. To open a position you are required to deposit a percentage of the total value of the contract in your account. This is referred to as the initial margin requirement (see further below). Trading on margin can magnify any losses or gains you make.

Intended Use and Intended Investor: The objective of trading CFDs on ETFs is to estimate the price movements (generally over the short term) in an underlying asset. Trading these products is intended for investors who have prior trading experience and/or investment knowledge regarding leveraged products. It might be considered suitable for both Retail and Professional clients after prior assessment by the Company, however, sufficient education, training or experience is required to be able to manage risks of leveraged trading. The product is only intended for active investors, that is, for investors prepared to personally monitor quotations, execute trading transactions and make their own decisions on their positions. Each CFD you enter into with us is specific to you and your choices. You will be responsible for choosing the underlying commodities; when you open and close your position; the size of your position (and

therefore the margin required); and whether to use any risk management tools we offer such as stop loss and take profit orders. Please keep in mind that each of your positions will also be impacted by any other open position you have with us.

Term: CFDs generally have no maturity date or minimum holding period and no fixed term, and they will expire only when you decide to close a trade or in the event you do not have available margin to sustain opened position. You decide when to open and close your position, the only restriction being that opening and closing of positions is only available during market hours. Please note that market hours may be vastly different for CFDs on different ETFs depending in which countries and in which markets such ETFs trade. See the trading hours and products' detailed trading conditions at <https://www.teletrade.eu/trade/condition-ndd-mt4/etf>. Please keep in mind that we may close your position without prior consent if you do not maintain sufficient margin in your account or trade may be closed due to the stop loss or take profits you set. Any open positions you have on your account may be automatically closed if your available funds fall below 50% (for Retail accounts) or below 20% (for Professional accounts) of the margin required to have those positions open. You can request withdrawal of available funds on your account at any time and this will be processed, if eligible, as soon as possible or the next working day.

Summary Risk Indicator (SRI): The Company has classified this product as a high risk product due to the trading characteristics, therefore this product obtains the highest risk scoring which is 7 out of 7. Although most ETFs may be reasonably stable in price, CFDs on ETFs are still highly speculative and may carry high level of risk of losing all your initial deposit and/or investment because of the embedded leverage. You should make sure that your account contain adequate margin to avoid any stop outs and keep your position open.



Before deciding to trade on margin products you should consider your investment objectives, risk tolerance and your level of experience on these products. These products may not be suitable for everyone and you should ensure that you understand the risks involved. Seek independent advice if necessary. Speculate only with funds that you can afford to lose.

Performance Scenarios: This key information document is not specific to a particular product. It applies, in principle, to a CFD on ETF that we offer on our platform. The tables below represent possible outcomes of profit or loss under different scenarios for a typical CFD contract (GREK - Global X MSCI) that would materialize in case of upward or downward price movement in the asset that your position is linked to. The scenario assumes you buy 100 shares (1 lot) CFD contracts relating to an underlying ETF. The price of the ETF contract is \$7.3, which means that your notional exposure to the underlying ETF is \$730 (100 shares x buy price of \$7.3). This does not mean that you need to invest \$730. Assuming the initial margin for this CFD ETF is 5%, you will only have to deposit \$36.5 which is 5% of the notional exposure of \$730.

Long Performance Scenario	Open Price	Closing Price	Price Change	Profit/Loss	Return in % on Invested Capital of \$730
Favourable	\$7.3	\$9	+23.3%	+\$170	+23%
Moderate	\$7.3	\$7.8	+6.8%	+\$50	+7%
Unfavourable	\$7.3	\$7	-4.1%	-\$30	-4%
Stress	\$7.3	\$5	-31.5%	-\$230	-32%

Short Performance Scenario	Open Price	Closing Price	Price Change	Profit/Loss	Return in % on Invested Capital of \$1,272
Favourable	\$7.3	\$5	+\$31.5%	\$230	+32%
Moderate	\$7.3	\$7	+\$4.1%	\$30	+4%
Unfavourable	\$7.3	\$7.8	-\$6.8%	-\$50	-7%
Stress	\$7.3	\$9	-\$23.3%	-\$170	-23%

The scenarios above show how your investment could perform. You shall always keep in mind that a volatile price movement can rapidly lead either to profit or loss on your investment, and that a small percentage of the price change could result in significant changes in returns on your investment due to the effect of leverage.

Costs of Trading: The below table represents different types of cost associated with trading CFDs on ETFs:

One-off entry or exit costs	Spread	A spread is the difference between the bid (buy) and the ask (sell) price on the specific instrument you trade. This cost applies to all trading transactions and is realized every time you open and close a trade. Amount of spread that you will incur when making a trade in a particular CFD on a security is disclosed here .
	Commission	This is the commission you pay when you buy and sell an instrument. This cost may not be charged for certain account types. You may check if commission applies to the trading account of a particular type here
	Currency Conversion	This is a cost for converting realized profits and losses as well as any costs and charges for trading in instruments denominated in a currency different from that of your account. E.g. it would apply to trading the ETF which is denominated in USD in EUR denominated accounts, but wouldn't apply for the same trading in USD accounts.
Ongoing costs	Swap	This is the financing cost for keeping your position open overnight. The swap cost can be positive or negative depending of the instrument to be traded. Long and short swap points for each offered instrument are disclosed here .

[What happens if TeleTrade-Dj International Consulting is unable to pay out?](#)

If TeleTrade-Dj International Consulting Ltd. is unable to meet its financial obligations to you, then you may lose the entire value of your investment (i.e. account balance held with the Company). However, the Company is a member of the Investor Compensation Fund, which covers eligible clients up to a maximum of €20,000 per person. Further details can be found [here](#). TeleTrade-Dj International Consulting Ltd. segregates all retail clients' funds from its own funds in accordance with the CySEC's rules on safeguarding of financial instruments and funds belonging to clients, therefore retail clients' funds are not subject to risk of any proceedings against the Company.

[How can I complain?](#)

If you wish to make a complaint, you should send an email with full description of the issue you faced at complaint@teletrade.eu. Once a written complaint is submitted, a member of our team will send an electronic acknowledgment of receipt to the Complainant's registered email address within five (5) working days following receipt, to verify that the Company has received the written complaint. If you are not satisfied with the Company's final decision then you can submit a complaint to the Financial Ombudsman at <http://www.financialombudsman.gov.cy>

[Other relevant information](#)

You will find detailed information on our CFDs on ETFs by clicking [here](#). Please make sure that you read and understand the terms of business, summary order execution policy and risk warning notice displayed in the legal section of our [website](#).